
MaxTV Media

Business Development Representative

Job Description

Job Summary

We are expanding and opening our Vancouver office.

MaxTV Media is a Canadian leading provider of digital communication platforms to verify of markets we are currently looking to hire a full-time business development representative for a position in the GTA, the preferred candidate will be responsible for business development of our platform, with property management companies, property managers, and other leading influencers in the condominium markets. We offer a variety of compensation plans based on past direct experience in the relevant markets. Including base pay, car allowance, commissions and many other pay features. Please apply if your past experience matches our search.

www.maxtvmedia.com

Responsibilities and Duties

This position is involving a direct approach to local property management companies, property managers, a board of directors in residential condos across the Greater Vancouver Area.

You will be required to participate in different late evening meetings with clients.

Strong computer skills are important for this role.

We are looking for someone with proven past experience work, soliciting and selling products and services as well as developing relationships with to the above market leaders.

Qualifications and Skills

A minimum 3 years business development with the above type A clients.

Proven presentation abilities.

Strong computer skills.

Strong presentation online and ability to work with different social media platforms.

Benefits

We offer each new employee to join our group benefits plan.

Job Type: Full-time

Salary: \$60,000.00 to \$100,000.00 /year